

	Q2 2024				Q3 2024				Full year 2024				Full year 2025				Full year 2026			
	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low
<b>Signify<sup>1</sup></b>																				
Sales	1,524	1,520	1,572	1,489	1,569	1,570	1,610	1,521	6,280	6,278	6,443	6,118	6,417	6,418	6,588	6,151	6,557	6,628	6,831	6,228
CSG (%)	(6.6)%	(6.8)%	(4.4)%	(8.7)%	(4.8)%	(4.0)%	(2.9)%	(7.7)%	(5.5)%	(5.4)%	(3.4)%	(8.2)%	1.8%	1.9%	4.0%	(2.0)%	2.1%	1.7%	3.7%	0.3%
Adjusted EBITA	137	136	148	125	172	170	179	166	646	643	669	617	699	690	765	635	731	746	800	648
Adjusted EBITA margin (%)	9.0%	9.0%	9.5%	8.2%	10.9%	10.9%	11.5%	10.5%	10.3%	10.2%	10.7%	10.1%	10.9%	10.7%	11.7%	10.3%	11.1%	11.1%	12.2%	10.4%
Restructuring & other incidentals	(33)	(27)	(20)	(65)	(25)	(23)	(17)	(40)	(124)	(112)	(89)	(190)	(91)	(98)	(62)	(110)	(82)	(77)	(62)	(111)
EBITA	104	104	125	76	146	149	155	126	525	533	569	462	615	600	693	563	659	651	713	595
Income from operations	83	86	102	56	125	126	136	108	440	452	480	384	533	515	613	494	576	567	647	517
Financial income and expenses	(23)	(20)	(17)	(31)	(23)	(20)	(18)	(30)	(85)	(77)	(67)	(115)	(76)	(73)	(35)	(117)	(64)	(65)	(28)	(96)
Income tax expenses	(14)	(13)	(6)	(25)	(22)	(22)	(18)	(28)	(77)	(73)	(59)	(104)	(103)	(100)	(89)	(134)	(115)	(111)	(96)	(148)
Associates	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Net income</b>	<b>46</b>	<b>48</b>	<b>60</b>	<b>23</b>	<b>79</b>	<b>81</b>	<b>85</b>	<b>69</b>	<b>276</b>	<b>282</b>	<b>298</b>	<b>227</b>	<b>352</b>	<b>360</b>	<b>399</b>	<b>274</b>	<b>395</b>	<b>404</b>	<b>445</b>	<b>362</b>
Working capital <sup>2</sup>									410	406	478	346	417	396	506	320	410	381	507	304
Free cash flow <sup>2</sup>									407	418	459	255	480	469	565	433	523	515	617	491
Net debt <sup>2</sup>									880	885	916	818	637	667	708	547	356	341	503	222
Earnings per share in EUR	0.33	0.34	0.43	0.18	0.62	0.64	0.67	0.53	2.12	2.20	2.32	1.80	2.76	2.76	3.17	2.16	3.12	3.13	3.54	2.78
Dividend per share in EUR									1.57	1.60	1.60	1.32	1.62	1.65	1.70	1.35	1.67	1.70	1.80	1.33

<sup>1</sup>Consensus is only available for total Signify due to the implementation of the new organizational structure.

<sup>2</sup>Consensus for Q2 and Q3 working capital, free cash flow and net debt not available due to an insufficient number of estimates.

Disclaimer: This analyst consensus overview is based on the submissions of our external sell-side analysts. The underlying individual consensus estimate numbers are those of the respective analysts and do not represent the opinions, forecasts, estimates, projections or predictions of Signify or its management. By providing these estimates, Signify does not imply, and expressly disclaims, any endorsement of or concurrence with any of these estimates provided by the analysts. Signify assumes no liability for the accuracy of such estimates and undertakes no obligation to update or revise such estimates.