



Power of Two

Partner Book 2022

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Dear Partner,

Welcome to the first edition of our Signify Partner Book, dedicated to certified system integrators. At the beginning of 2021, we started a new journey with our **#PowerofTwo** program. Part of this meant elevating our partnership with you, our value added partners (VAPs) to certified system integrators (CSIs).

Why? Because CSI is a better way of expressing the role that you're playing in both the Signify ecosystem and in the market. CSIs are certified in one or more of our connected lighting offerings. They add value by integrating our fixtures and software portfolio into "smart" projects—whether that's smart cities, smart buildings, or smart roads.

We've also added three tiers to our CSI program. Our Platinum and Gold CSIs can look forward to being celebrated through our Signify Partner Book.

We used to say that we're living in a VUCA world (volatile, uncertain, complex, ambiguous). Reflecting on the pandemic period and looking around at all the new challenges we face, it's fair to say that the world is indeed still very VUCA. With new conflicts and the repositioning of supply chains, it's realistic to say that our VUCA world has gotten even more VUCA.

For us, one thing remained unchanged: our focus on the movement toward a connected, smart world. One where lighting is playing a major role as critical shared infrastructure for IoT. Our connected business has grown consistently in this challenging period, which has only served to confirm our long-term strategy and investment in connected lighting.

We could not have achieved such great results without you, our skilled and knowledgeable partners in the connected world. Being a CSI for Signify is a strategic choice and an investment in your company's future. Our portfolio will help you stand out from the competition, and your unmatched skills and knowledge will help us to strengthen our leadership position in lighting.

With the future looking as uncertain as ever, I'm confident and optimistic that together we will overcome all obstacles. I look forward to continuing our mutually successful partnership.

#PowerofTwo is more relevant than ever, and I'm sure the Signify Partner Book will become a beacon of success in the lighting industry.

Bogdan Balaci
Customer Segment Manager

A handwritten signature in black ink, appearing to read 'BBalaci', written in a cursive style.

Archetype Services



Specializing in:
Advanced digital lighting controls
and system integration



Website:
www.archetypeservices.com

Meet the partner

Archetype Services (ATS) is a leading controls integrator. Founded in 2018, ATS focuses on incorporating advanced digital lighting controls from Signify's existing line.

ATS provides an all-inclusive, single-sourced controls solution for their customers, from the pre-construction phase right through to completion. Archetype Services leads with service first, understanding the complexities of system integration.



Horizon Therapeutics landscape and building façade

Deerfield, Illinois, United States

Color Kinetics products were selected to illuminate the building's façade and landscaping. The lighting system was designed to enhance the campus experience and raise awareness of both Horizon's new campus in Deerfield and the Chicago market. With Color Kinetics, Horizon can select from millions of colors to celebrate holidays, draw attention to disease awareness days, and express themselves.

"Signify is the most trusted lighting brand worldwide. It gives customers peace of mind with products that stand the test of time. We partner with Signify because their innovation is unparalleled."

Patrick Rafferty: **Contractor Sales**
- Archetype Services LLC



Photo by
Canino Electric



Certified System Integrator

Gold partner

specialized in

interact



Photo by
Canino Electric

Architainment Lighting



Certified System Integrator

Gold partner

specialized in

Gateshead Millennium Bridge

Gateshead, United Kingdom

The Gateshead Millennium Bridge is the first tilting bridge in the world. It sits astride the River Tyne in Gateshead, England. The bridge is purely a pedestrian and cycle bridge built between the Gateshead Arts Quarter and Newcastle upon Tyne's Quayside area on the north bank. Architainment fitted the bridge with a state-of-the-art LED lighting system.

When the Gateshead Council wanted to upgrade the bridge's lighting system, they turned to Stage Electrics, who in turn approached Architainment Lighting. Architainment Lighting needed an architectural floodlight powerful enough to illuminate large-scale structures, and so chose ColorReach Powercore fixtures. The LED lighting solution on this unique piece of engineering is in itself a revolutionary development in LED technology.

Meet the partner

Architainment Lighting works with leading lighting designers, specifiers, and architects to transform architectural, retail, and themed environments through lighting.

They provide clients with the highest quality white lighting, RGB lighting, and complete control solutions.

Architainment Lighting offers customers a full service from conception through specification to supply, integration, programming, and system commissioning.



Specializing in:
LED lighting in architectural and entertainment sectors across the UK



Website:
architainment.co.uk



"We only work with best-in-class lighting brands. Any products we provide for our projects are of the highest quality and use market-leading technologies."

Nic Tolkien: **Managing Director**
- Architainment Lighting



Automated Electrical Solutions



Certified System Integrator

Platinum partner

specialized in

PHILIPS interact

PHILIPS
dynamite

Meet the partner

Automated Electrical Solutions is a leading lighting solution provider in Australia. They believe in high levels of customer care and providing reliable and professional services throughout the entire project.

Since opening their doors in 1996, they have strived to maintain an exceptional quality of work and belief in every project they undertake – be it a lighting control system for a large stadium or a beguiling residential solution.



Specializing in:
Complete 360° commercial/residential lighting solutions packages and IoT-led indoor projects



Website:
www.automated.net.au

ATP Building I

Everleigh, New South Wales, Australia

The ATP 1 & 2 project is one of the largest mixed-use commercial developments in Australia. It is a flagship building in the CBA development and received a 6-star Green Star rating, is fully integrated with BMS, and uses BIM.

Designed by: Francis-Jones Morehen Thorp

Built by: MIRVAC

Philips Dynamite atmosphere control: Automated Electrical Solutions

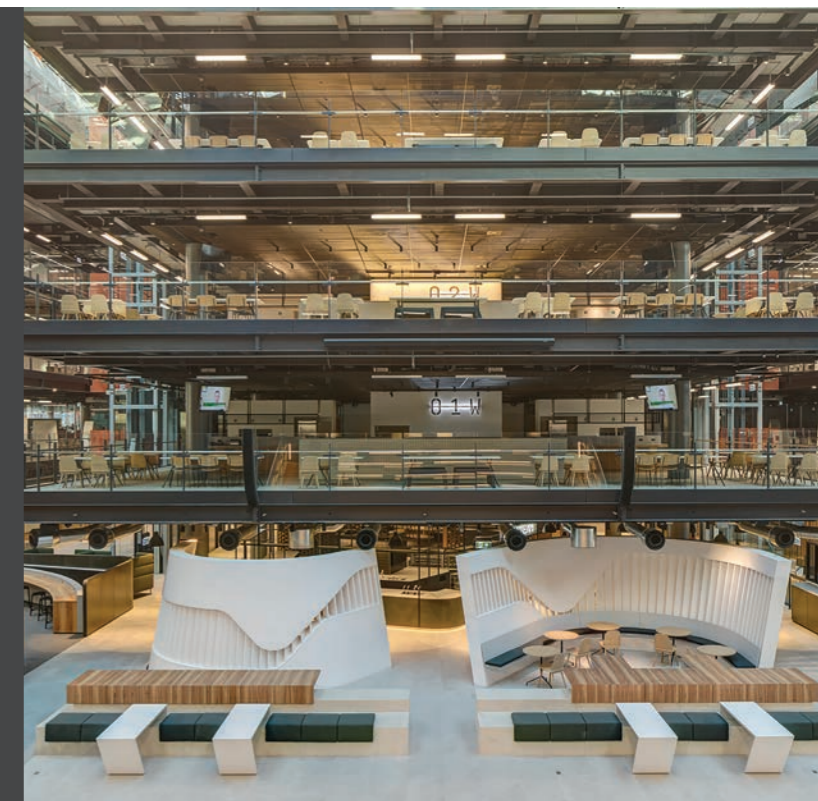
End user: Commonwealth Bank

Electrical contractor: HEYDAY5

Commissioning engineer: Jimmy Le

“In a world of connected lighting, collaboration is key to success. The Signify partner program is a flagship scheme that brings together world-class professionals in the lighting industry. Thanks to Signify, our famous customer service reputation has illuminated many successful relationships.”

Joseph Joukhadar: **Managing Director**
– Automated Electrical Solutions



bluebottle



Certified System Integrator

Platinum partner

specialized in

PHILIPS interact

COLOR KINETICS **PHILIPS** dynalite

Hotel X Brisbane

Brisbane, Queensland, Australia

This project incorporated many examples of bluebottle's products and offerings. Color Kinetics iColor Flex LMX gen2 RGB luminaires were used for the façade, boasting a massive 46,000 nodes with 72 mm on-center node spacing. An IHA guest room system with Philips Dynalite controls was installed throughout the common areas.

Hotel X is the first interactive hospitality project to be completed in Australia. It is also the first of its kind to be built and designed by a CSI partner. It comprises 147 IHA-enabled guest rooms, front of house, back of house, and a full exterior façade with lighting control systems. All of these are enabled with remote access support.

Meet the partner

bluebottle is a leading system integrator and solution provider in Australia. bluebottle partners with developers, electrical contractors, and facility owners to create turnkey solutions for projects of all sizes. With 30 years of experience in the lighting game, they have installed every sort of lighting project imaginable. bluebottle has a national presence with offices in Melbourne, Brisbane, Adelaide, and Perth.



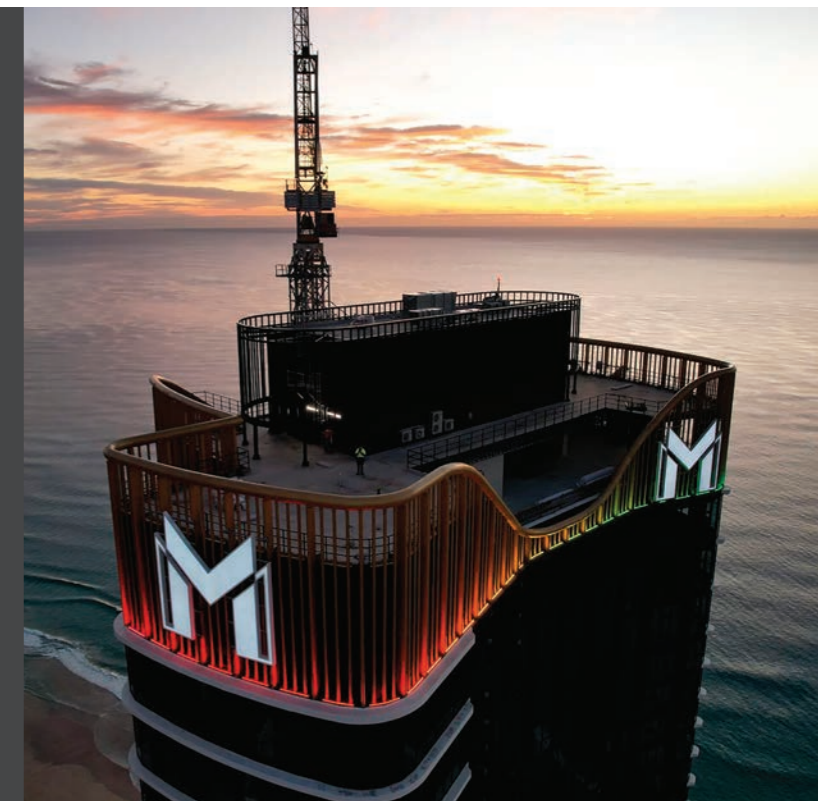
Specializing in:
Internal/external lighting, controls, and integration in the commercial, hospitality, exhibition, and beautification sectors



Website:
www.bb3.net.au

“Our partnership with Signify enables us to deliver a complete solution for our clients. Reliability and robustness are fundamental criteria for bluebottle and the projects we deliver. This partnership ensures these values are never compromised.”

Andrew Livingston and Ben Cobham: **Directors**
– bluebottle



Calletech Enterprises



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

Baguio City retrofits

Baguio City, Philippines

Baguio City needed to replace approximately 8,500 HPS streetlights of various wattages with LED luminaires. The city wanted to install a fully connected lighting system in the city center to create a unique atmosphere for citizens. This would act as a framework for citywide installation.

In coordination with the government, Calletech crafted a bespoke plan including specification, system design, and engineering. Using lighting simulation and mockups, they were able to present the project in its entirety before it even began. Their solution was to replace 250 W HPS with 120 W LED, 150 W HPS with 60 W LED, and 60 W HPS with 30 W LED. Baguio now enjoys a beautifully lit city center and much lower energy costs.

Meet the partner

Calletech Enterprises is a leading lighting solutions provider in the Philippines, with a focus on delivering world-class service and products. The company was founded by an ex-Philips employee with many years of lighting experience. Calletech believes in providing delightful lighting solutions to customers in both public and industrial segments. They primarily focus on IoT-based solutions for high-end customers in the City of Baguio.



Specializing in:
360-degree lighting solutions for the public and industrial segments in the Philippines



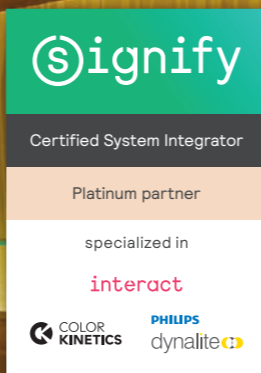
Website:
www.facebook.com/calletech/

“Calletech is proud to be a certified system integrator of Signify. Calletech is working with customers to be their preferred lighting solution partner. Calletech also collaborates with Signify in identifying the appropriate model for IoT applications and engaging with end users on several pilots.”

Bernard Brown: **General Manager**
– Calletech



Color Kinetics Japan



Saitama Super Arena

Saitama, Japan

With a maximum capacity of 36,500 spectators, the multi-purpose Saitama Super Arena is the second largest indoor arena in the world. The key end-user need was to upgrade the arena's conventional fixtures to dynamic, color-changing LEDs. The LEDs needed to be controllable at any time and from any location, to match the different sporting events taking place in the arena.

Color Kinetics and Interact connected lighting software were used because of their high quality and fast response times. Innovative color-changing capabilities were the icing on the cake for a beautiful and exciting lighting display. Interact cloud-based software enables the client to remotely monitor and manage the full lighting system simply and securely, from anywhere.

Meet the partner

Color Kinetics Japan (CKJ) was established in Tokyo, Japan, in April 2001 and is a leading architectural lighting solution provider. CKJ is an end-to-end solution provider for Color Kinetics across Japan from specification, lighting design, and system engineering to installation and commissioning. They also collaborate on projects including video, audio, and fountains.



Specializing in:
Architecture, interior design, office, hospital, artwork, and LED digital lighting solutions across Japan



Website:
www.colorkinetics.co.jp

**COLOR
KINETICS**
JAPAN

“Color Kinetics Japan is proud to be a strong certified system integrator of Signify and has collaborated to deliver several marquee projects across Japan. CKJ is also exploring IntelliHue to make white more beautiful and Interact to manage and control lighting fixtures in the cloud.”

Takakazu Miyahara: CEO
- Color Kinetics Japan



Computer Room Solutions



Certified System Integrator

Platinum partner

specialized in

interact

COLOR KINETICS PHILIPS
dynamalite

Data Centre SY5

Sydney, New South Wales, Australia

SY5 was a data center project where the client required a lighting control system to manage, monitor, and maintain DALI luminaires. With numerous data halls, communal areas, and corridors, the data center needed not only innovative lighting control but also to be energy efficient. Areas in use needed to be lit up, while vacant areas needed to be switched off.

A combination of Philips Dynalite and a purpose-built Philips data center provided a connected lighting solution. In utilizing the Philips Dynalite control system, the project was able to meet control strategies and reporting to assist in asset management. Specifically, the client wanted to demonstrate the highest levels of energy efficiency. This was achieved with an innovative occupancy and absence detection system.

Meet the partner

Since its 2006 inception, Australian-owned CRS has established itself as an industry leader in the data/communications field. They specialize in infrastructure and building automation for a diverse range of clients.

CRS's ability to implement innovative technology and form long-term partnerships with global giants sets them apart from their competitors. They pride themselves on creating a strong foundation in every relationship, providing consistent and outstanding value for their clients.



Specializing in:

Providing a comprehensive range of Philips Dynalite lighting control system services, system design, supply, installation, and commissioning

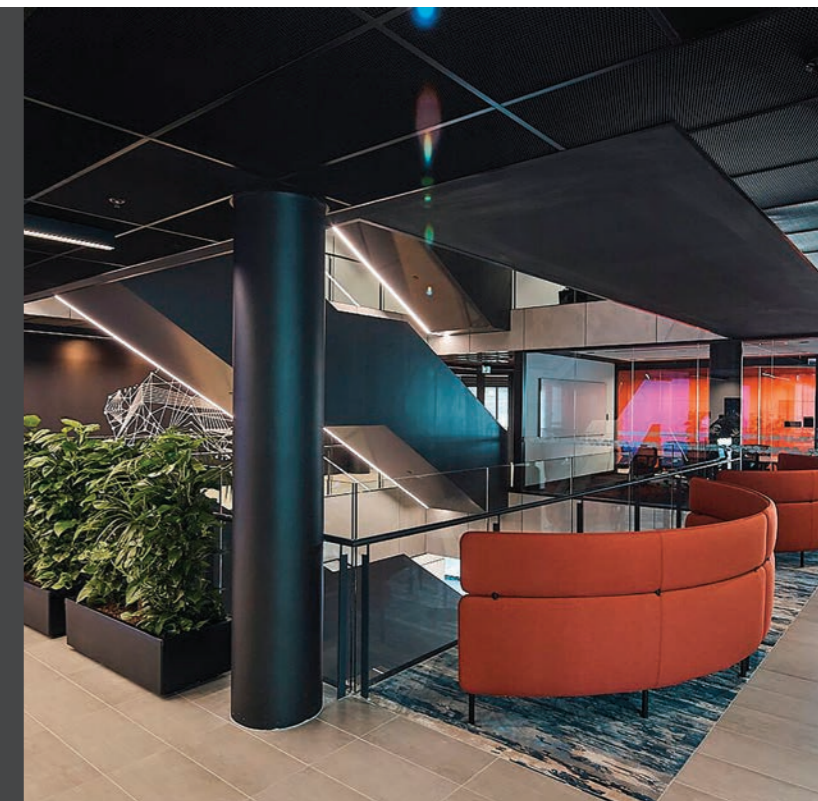


Website:

www.crs.com.au

“CRS’s focus is to provide energy-efficient lighting control systems and services to everyone. Our clients expect superior quality and functionality, which we can provide thanks to Signify. Being a CSI with Signify has helped us achieve our goals and uphold our values thanks to their exceptional technical support, product deliveries, and services.”

Brendan Dessent: CEO
- CRS



Creative Lighting Asia



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

COLOR KINETICS

Singapore Sports Hub

Singapore

Singapore Sports Hub is a state-of-the-art, fully integrated sports, entertainment, and lifestyle center that hosts major international and local events. CLA and Signify were selected to undertake a complete roof truss replacement lighting project.

CLA completed the system engineering and design and carried out all technical support. They provided project technical expertise, culminating in the replacement of all existing “scupper lights” with Color Kinetics luminaires and systems. CLA also set up the programming of the custom lighting effects software and conducted client training.

Meet the partner

Creative Lighting Asia (CLA) is an industry leader in innovative IoT-based lighting solutions. They offer world-class lighting products along with expert technical and engineering support services, covering a wide range of lighting projects and applications.

CLA works with leading developers in the industry to create a unique experience for end users. They collaborate with market leaders like Signify to supply lighting solutions for the entire Asia market.



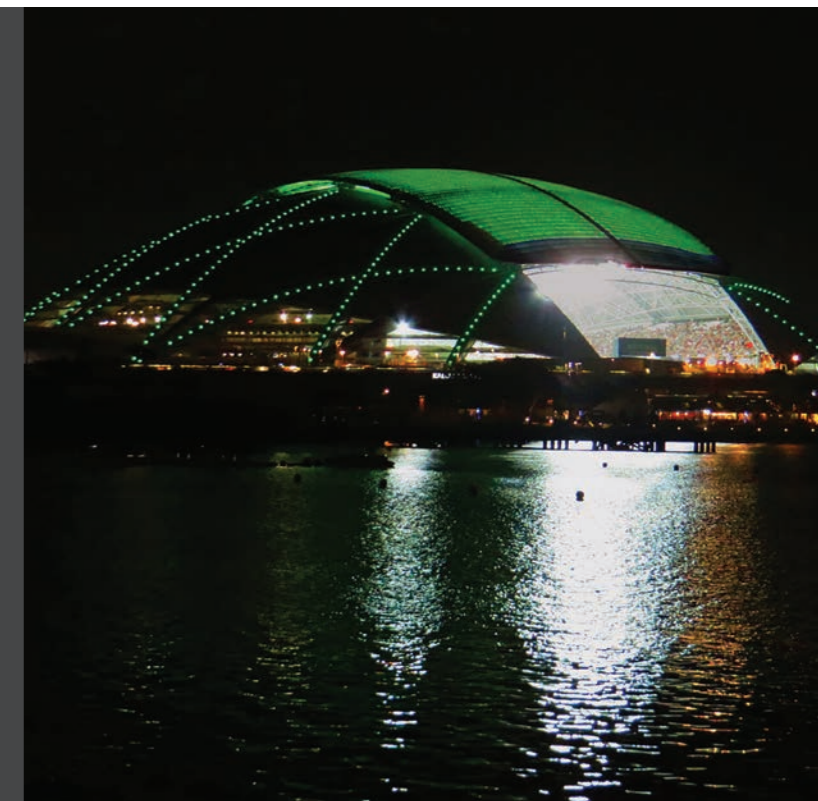
Specializing in:
Architectural lighting projects across Asia and large, complex IoT lighting projects



Website:
www.cla.asia

“The 20-year-long partnership between Creative Lighting Asia, Color Kinetics, and Signify is built on experience, cooperation, and a mutual understanding of each company’s strengths. Together we deliver stunning lighting projects across Asia.”

Eddie Tang: Group CEO
- CLA



Dansk Sportsbelysning



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

Cepheus Park Randers

Viborgvej, Denmark

Cepheus Park Randers is illuminated by 148 Philips ArenaVision gen3.5 LED luminaires. Together, these luminaires deliver 1,200 lux to the playing surface, meeting the requirements of UEFA guideline level B. All luminaires are individually controllable via DMX. Dimming mode is turned on when the track is used for training or other activities that require less lighting.

Dansk Sportsbelysning also installed RGB lights in all the stadium's masts, as well as in the façade. The luminaires are Vaya Flood HP 150 W RGBW from Color Kinetics. Everybody in the village of Randers knows when Randers FC is playing home matches, as Cepheus Park is illuminated in the team's blue color.

Meet the partner

Dansk Sportsbelysning is part of Sv. Aa. Nielsen A/S and was founded in 1948. The company has been installing and dealing with sports lighting for more than 15 years. It began to grow in 2010–2011, when it won a tender for the construction of a new lighting system at Slagelse Stadium. Today Dansk Sportsbelysning has over 125 lighting systems on its resume, both in Denmark and in the Faroe Islands.



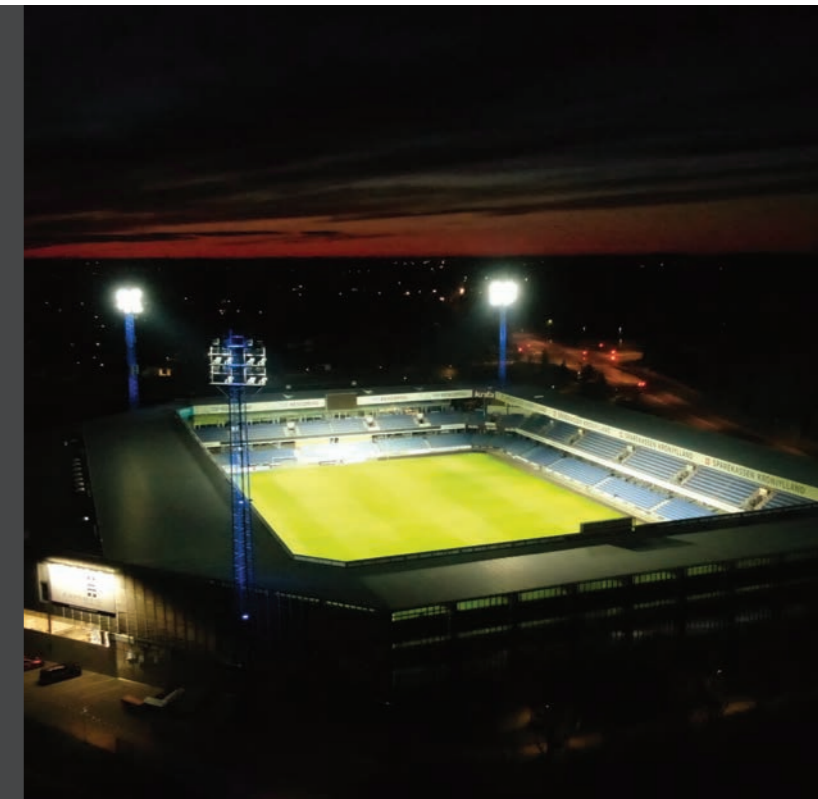
Specializing in:
Turnkey lighting solutions for recreational sport fields and arenas



Website:
www.dansksportsbelysning.dk

“Dansk Sportsbelysning are the leaders in sports lighting in Denmark”

Martin Slot, **director**, and Jesper Nygaard, **co-owner** – Dansk Sportsbelysning



EGFA Electric & Lighting



Certified System Integrator

Gold partner

specialized in

PHILIPS 

Nur Sultan Mosque

Astana, Kazakhstan

The Nur Sultan Mosque in Kazakhstan is known for its impressive façade. EGFA crafted a bespoke lighting system to illuminate it, which included 1,000 Color Kinetics luminaires. All lighting was controlled by software from Signify.

The mosque covers a total of 68,060 sq m indoors, with an open 6,300 sq m courtyard. Prayer halls and ablution blocks service a massive 30,000 people, while its hallowed halls contain a multitude of function spaces, conference rooms, wedding rooms, VIP guest rooms, offices, a library, and banquet halls.

Meet the partner

EGFA is a leading system integrator in Antalya, an important city for the hospitality industry in Turkey. EGFA has worked with Signify for over 15 years and has emerged as the go-to partner for lighting and IoT-based systems with major hotel chains. EGFA has executed many marquee projects across Turkey and works closely within the hospitality ecosystem to deliver quality projects.



Specializing in:
Hospitality segment



Website:
www.egfa.com.tr

“Signify stands for trust, quality, and innovation and that is the reason EGFA is proud to be associated with them as a CSI. We think that Signify is the best lighting solution company in the world. We are proud of all the projects we have accomplished together with Signify. Being a part of the Signify family is an honor for EGFA.”

Fatih Ceylan: Owner
- EGFA



Elektron AG / Elektron Austria GmbH



Certified System Integrator

Platinum partner

specialized in

PHILIPS interact



Carbon-neutral luminaires

Switzerland and Austria

Inspired by Signify's Brighter Lives Better World program, Elektron undertook to build a sustainable portfolio for its end customers. They used Signify's environmental product declarations to create a carbon-neutral street luminaire.

Together with myClimate.org, Elektron calculates the total CO₂ consumption for the production and transport of every project. A compensation fee for green projects is added to the total. This allows their customers to choose a green footprint per project. Elektron has been using carbon-neutral luminaires from Signify, such as Luma. They have sold more than 1,000 Luma luminaires since 2021. In 2022, the carbon neutral option was extended to Elektron's whole R&S portfolio.

Meet the partner

Elektron has partnered with Signify in Switzerland for several years, recently branching into Austria. They concentrate on large outdoor projects, specializing in sustainable and connected lighting. Elektron has extensive experience with Interact connected lighting software from Signify. Together with Signify, Elektron strives to develop innovative ideas in the lighting market for private and corporate clients alike.



Specializing in:
Outdoor road and street portfolio



Website:
www.elektron.ch
www.elektron-austria.at

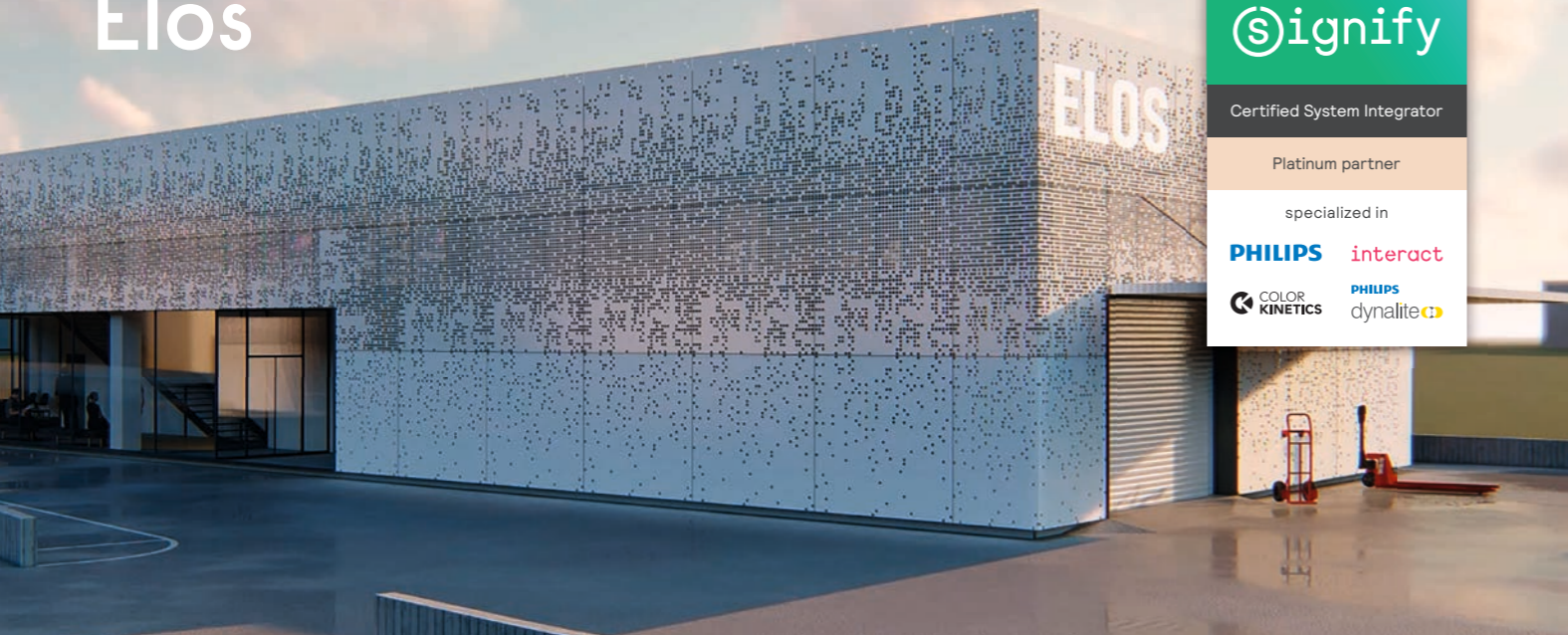
ELEKTRON
power on

"In 2021, we started using Luma, the first climate - neutral street luminaire. The great support of our customers has led us to offer all our road and street luminaires in a climate-neutral version from spring 2022"

Michael Heusser: **Product Manager**
– Elektron



Elos



Signify

Certified System Integrator

Platinum partner

specialized in

PHILIPS interact

COLOR KINETICS PHILIPS dynalite

Osijek public lighting

Osijek, Croatia

Elos undertook a massive project in Osijek to retrofit the city's existing 11,000 light points. The entire project was funded by the city's energy savings fund. Connected lighting in key areas within the city provided additional savings and future-proofing benefits.

The project design was done by an independent contractor and focused on energy efficiency. Four different luminaire types were installed in various areas of the city. These included the historical center, parks, pedestrian paths, and streets. High-quality luminaires had to provide a comfortable warm color temperature of 3000 K while also creating minimal light pollution. Energy efficiency was key throughout the project.

Each luminaire was able to be individually dimmed, while selected zones were given additional features such as cloud control and data collection.

Meet the partner

Elos d.o.o. is a leading lighting company in Croatia dedicated to the design, engineering, and execution of lighting solutions in all application areas. They have a professional team of over fifty employees with 15 years of experience in the field.

Elos employs a wide range of renowned brands and can solve even the most demanding lighting challenges. Their strength lies in the ability to seamlessly align all areas of each project, from conception to completion. Elos is proud to have been awarded best CSI of the year two years in a row by Signify.



Specializing in:
All segments of lighting, from energy-efficiency projects to dynamic and smart solutions



Website:
www.elos.hr

“We see this rapid development of new technologies as a never-ending opportunity. With the right partner by your side, you can create very complex connected projects.”

Jakov Milun: Director of Lighting
Design Department
– Elos



Flash Lighting Services

Certified System Integrator

Gold partner

specialized in

Brasov City Hall and volumetric letters

Brasov, Romania

For both projects in Brasov, Flash focused on creating different light scenarios to mark major events through intelligent control, while also reducing electricity consumption. In both cases, they replaced metal halide floodlights with new LED luminaires. For lighting the volumetric letters, they used 12 ColorReach Compact Powercore RGBW/RGBA floodlights, two on every letter, and 36 ColorBlast Powercore RGBA/RGBW floodlights, both from Color Kinetics.

Brasov City Hall was lit on two façades with 60 ColorBlast RGBW floodlights mounted on poles. Each pole was carefully placed to ensure independent mapping of the building surfaces so that each façade could be lit without color-mixing.

Meet the partner

Flash Lighting Services is a market leader in the design, construction, and management of intelligent lighting systems in Romania. They are one of only five companies licensed Class I ANRSC in the country.

Flash is a comprehensive lighting services operator, concentrating on areas with over 300,000 inhabitants. With a team of over 166 employees and over 20 years of experience, Flash Lighting Services provides public lighting services with smart solutions in fourteen cities in Romania.



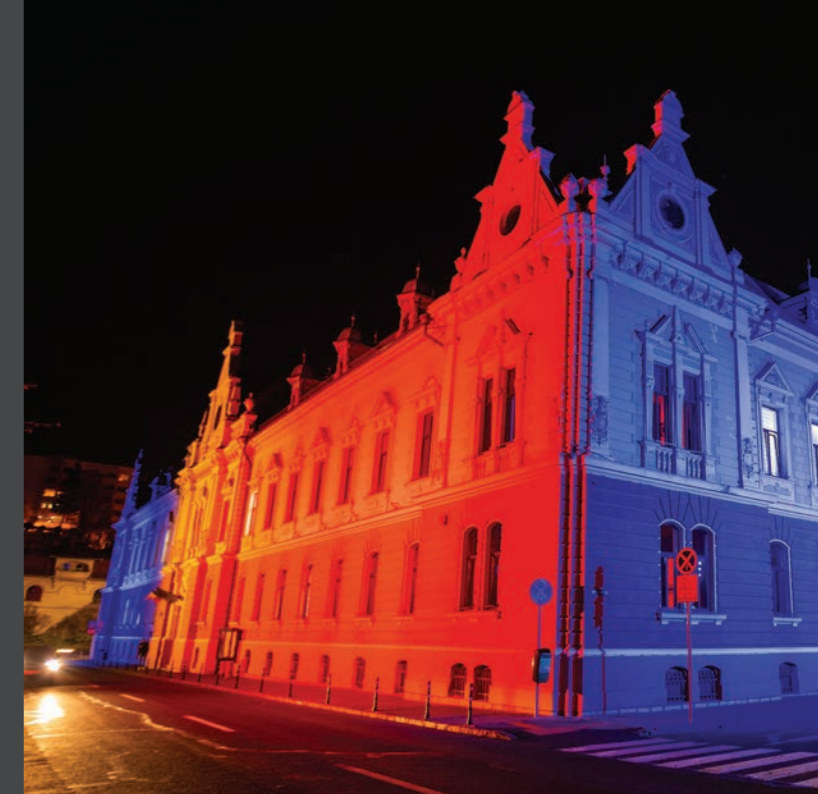
Specializing in:
Design, construction,
and management of smart
lighting systems



Website:
www.flashlighting.ro

“Flash works to add value across the verticals of public and industrial lighting, equipment supply, and solutions. We use the most appropriate technology, competencies, and professional skills as well as best practices in the lighting industry and Signify is an important partner for us.”

Dan Vătăjelu: CEO
- Flash Lighting Services



Forman & Associates



Specializing in:
Color Kinetics, Luminous Surfaces
and Interact, Strand Lighting,
and Vari-Lite



Website:
www.formanandassociates.com

Meet the partner

Forman & Associates have been serving the architectural and entertainment lighting community in Southern California for over 45 years.

Their team includes specialists in architectural lighting, energy management, site and area lighting, controls, and all aspects of entertainment lighting. Their customers include architectural lighting projects, theme parks, commercial, entertainment, and educational facilities.



Certified System Integrator

Platinum partner

specialized in

interact

Photo by
LPA Architects

Los Angeles International Airport

Los Angeles, California, United States

Visitors to Los Angeles will all be familiar with the now iconic pylons at the entrance to Los Angeles International Airport, and the sweeping ribbon of colored light that follows the upper roadway around the terminals. Featured on nearly every newscast, the pylons are illuminated with nearly two thousand ColorBlast luminaires from Color Kinetics.

The airport uses the lights as a dynamic entrance to the building, and to celebrate and support events throughout the city and the world. The ribbon of light around the roadway is programmed to provide complementary light to the pylons and features nearly a mile of ColorGraze luminaires from Color Kinetics, used to create subtle color changes on the route around the terminals.

“Our partnership with Signify has been a big part of the core success of our business. We design and integrate systems using all Signify’s products in all our global projects. Signify’s commitment to innovation and quality products is key to our partnership and success.”

Peter Rogers: Director of Special Projects
– Forman & Associates

Photo by
Peter Rogers

Gemini Lighting Solutions



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

PHILIPS
dynamilite

The Mayfair Townhouse

London, United Kingdom

The Mayfair Townhouse project incorporated the transformation of 15 Georgian houses in the heart of London into a single luxury boutique hotel. Gemini installed Philips Dynalite lighting control solutions throughout the development.

This included scene-setting hotel room controls to enhance the ambiance of the rooms and provide energy savings, as well as energy-efficient corridor settings and dynamic front-of-house solutions. The requirement to combine phase dimming, 0-10 v, DALI, and tuneable white light made Philips Dynalite the perfect solution for this iconic building. It allowed seamless control with timer schedules, scene setting, and touchscreen monitoring from one central system.

Meet the partner

Gemini Lighting is a highly specialized company whose principal purpose is to provide cutting-edge solutions for lighting control.

With over two decades of experience, their philosophy is to design, supply, and commission the best solution possible for every project. Gemini produces designs that are both installer- and user-friendly while considering every practicality of every project. They pride themselves on meeting every client requirement as well as offering aftercare packages and bespoke training.



Specializing in:
Bespoke lighting control solutions for every application



Website:
www.gemini-lighting.co.uk

“We believe customer relationships are key in the growth and success of our business. The support and partnership of Signify, and the high quality of their products, is vital to Gemini in maintaining our current high level of customer service.”

Di Stickland: **Sales Director**
- Gemini Lighting Solutions



IncoBPS

Signify

Certified System Integrator

Platinum partner

specialized in

PHILIPS
dynamlite

Hanwha Group headquarters

Seoul, South Korea

Hanwha Group (Korean: 한화그룹; RR: Hanhwa Geurup) is a large business conglomerate in South Korea. The group aims to create highly sustainable buildings for its employees while simultaneously providing a superior work environment.

For this specific project, the end user wanted to create a luxurious, glare-free, and comfortable workspace for its employees to help improve productivity. The project used Philips PowerBalance and GreenSpace luminaires, and Philips Dynamlite. Due to the low floor height, there were concerns about glare and uniformity of lighting, but the problem was solved by choosing a product with a low unified glare rating and proper dimming control.

Meet the partner

IncoBPS is a leading interior solution provider in South Korea. The company focuses on different interior applications like lighting, interior and exterior materials, and more.

Their core aim is to stand above their competition by partnering with only the best global organizations, as well as providing superior products. IncoBPS has been associated with Signify for many years and together have executed several projects such as Alpha Dome city.

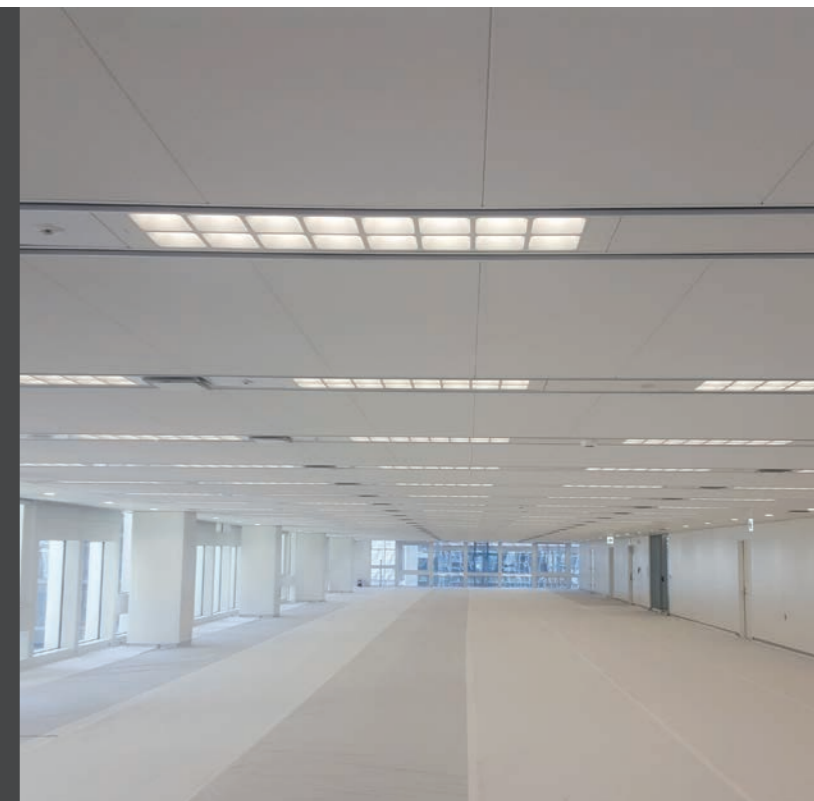


Specializing in:

High-quality, high-efficiency, environmentally friendly fixtures for the workplace, education, and medical facilities

“Signify prides itself on being the world’s leading lighting brand. They are consistent trendsetters in all aspects of the lighting game, always meeting our expectations for every product, including office lighting. We are really proud to be a Signify CSI.”

Sangil Jeong: **Manager**
- IncoBPS



KENON



Certified System Integrator

Gold partner

specialized in

PHILIPS
dynamite

Meet the partner

KENON was established in 1996 in Hong Kong. The company has evolved through its experience with intelligent lighting control systems, fully integrated lighting systems, and connected lighting products to become a popular lighting solutions company.

KENON has taken part in various prestigious projects in Hong Kong and Macau. These include government developments, hospitals, hotels, tunnels, retail, apartments, and smart homes.



Specializing in:
Philips Dynalite Lighting Control Solutions and majors in commercial, infrastructure, residential, and hospitality projects



Website:
www.kenon-digi.com

M+ Museum

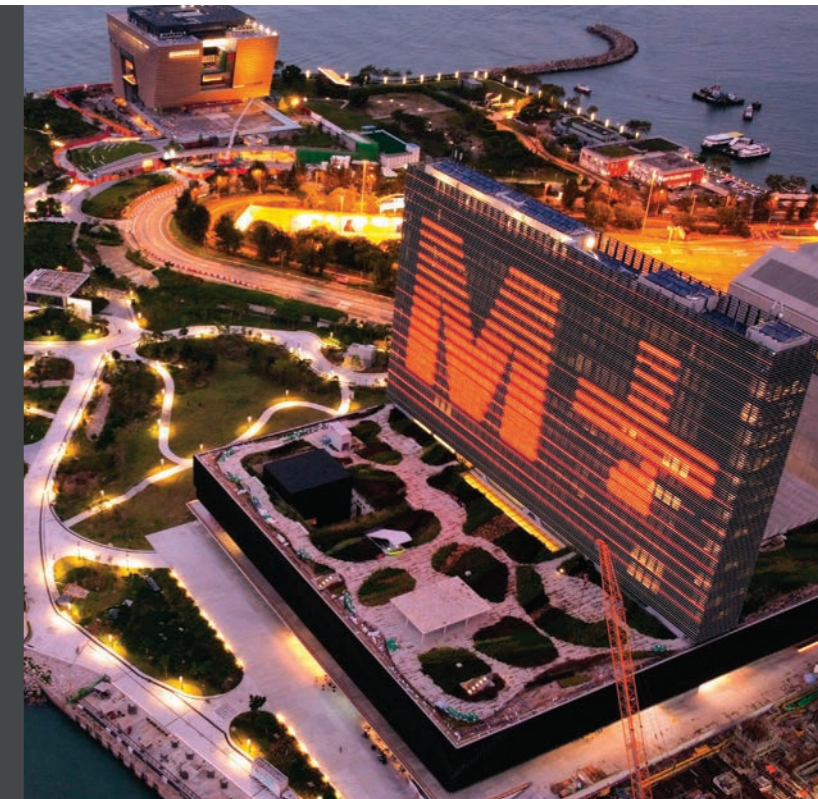
Hong Kong

The M+ Museum consists of total floor space of 65,000 square meters, 17,000 of which are used as gallery space for exhibitions. It is Asia's first global museum of contemporary visual culture designed to support the development of the city's creative economy and evolution as a global tourist destination.

A Philips Dynalite integrated lighting control system was installed in the whole museum, controlling various kinds of luminaires to meet different dimming and control requirements. The system management software used in this project allows the future incorporation of other Philips Dynalite lighting control systems within the West Kowloon Cultural District.

“Good System + Good Service = Client Satisfaction. KENON always aims to evolve with the market needs while providing excellent service and products. We thank Philips Dynalite products which allows us to go further without worry.”

Ken Hung: CEO
- Kenon



Leyard Intelligent Systems



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

COLOR KINETICS

Meet the partner

Leyard is a specialized lighting contractor. They provide complete smart lighting solutions and system integration to various venues across Xi'an City. Leyard is a certified city and road lighting professional construction contractor, electrical and smart professional construction contractor, and smart building system designer.

Leyard has been awarded multiple honors such as National Technology Innovation Demonstration Enterprise, China's Top 100 electronic information enterprises, national cultural and scientific and technological integration demonstration base, and Beijing's top ten information technology companies.



Specializing in:
Contractor services
and smart lighting



Website:
www.leyard.com

Yanan Civil Fitness Center

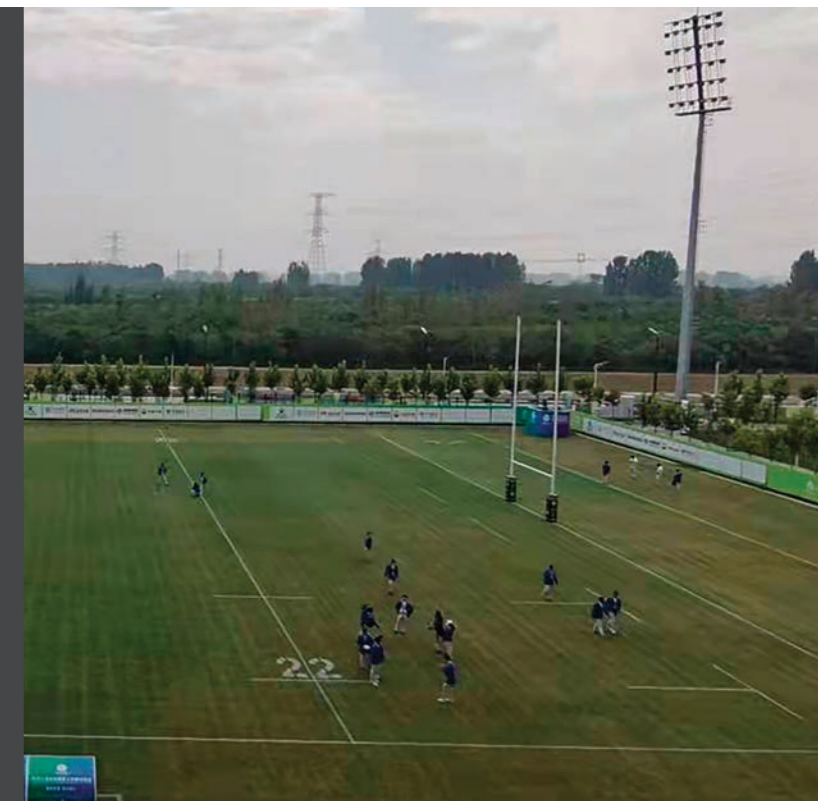
Yanan, China

The Yanan Civil Fitness Center project has a total construction area of 164,673 sq m and a total investment of two billion Yuan. It is the first project in the Northwest District to use Philips LED products and control systems to cover all sports venues, training grounds, and park landscape lighting.

Each venue adopted a different control system solution according to its unique needs. The gymnasium, swimming pool, and stadium use DMX and Pharos control systems to control dimming and enable light shows. The three indoor training halls all use DALI dimming lamps, and Philips Dynalite systems to allow for group dimming. The outdoor supporting venues and lighting are controlled by switches, and a Philips Dynalite system has been configured to allow for group switch functions.

“Thanks to Signify’s professional technology, close cooperation, and thoughtful service, our relationship is very successful. We hope to continue to be a strategic partner with Signify for many successful years to come.”

Jianhong LIU: CEO
- Leyard Intelligent Systems



Light Application



Signify

Certified System Integrator

Gold partner

specialized in



Specializing in:
360-degree involvement for façade lighting projects with Color Kinetics, lighting control systems, energy management, and end-user interfaces



Website:
www.lightapplication.com.au

Undulation & Flow, The Precinct

Perth, Western Australia

Spectacular Rick Vermey artwork adorns the façade of the prestigious and high-profile development, The Precinct, on Canning Highway in Mount Pleasant in Perth. The series of diamond shapes alternate inward-facing and outward-facing peaks of varying depth to create the perception of a sine wave traversing the length of the artwork.

Light Application worked closely with the artwork's project team to design a lighting solution that will bring the piece alive at night and add color and movement. Two thousand Color Kinetics iColor Flex LMX nodes were used, one fixed at the base of each peak illuminating the surface above with spectacular results.

Meet the partner

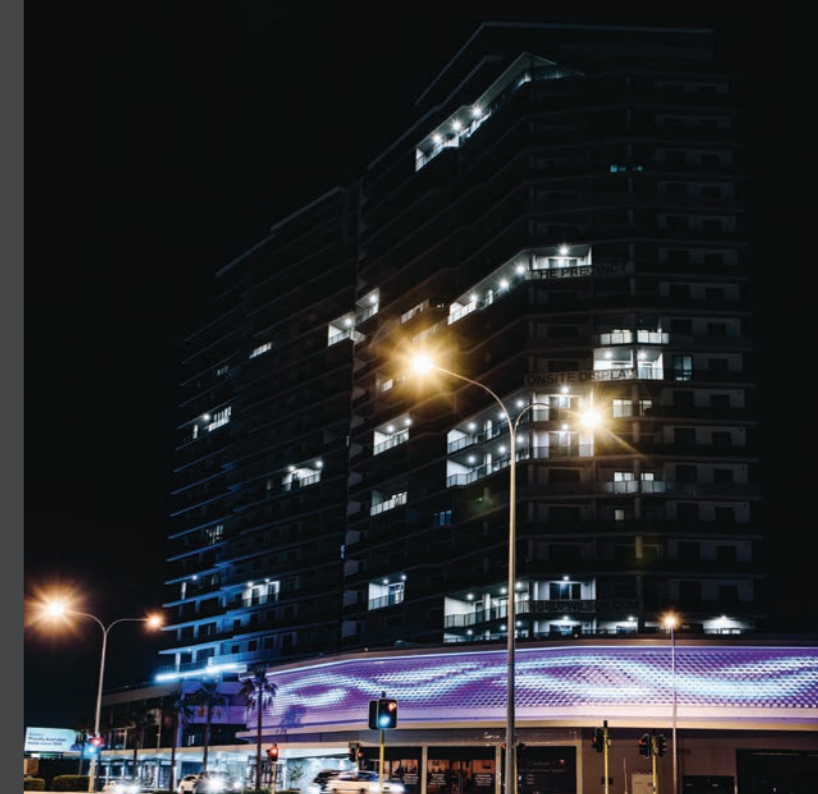
Light Application is one of Perth's most experienced specialists in lighting and lighting control.

Light Application is an end-to-end solution provider with expertise ranging from installation and commissioning of LED Lighting solutions, energy-saving complex control, street lighting, and sports oval lighting, to full-scale projects like the technical design, supply, and commissioning of site-wide integrated lighting and lighting control systems.



“Our aim is to be recognized as the best and most competent provider of lighting, combined with lighting control, based in Western Australia. Reaching this goal would not be possible without the support of Signify.”

David Sparrow and Matt James Wallace:
Light Application



Lightmoves



Signify

Certified System Integrator

Platinum partner

specialized in

PHILIPS interact

COLOR KINETICS PHILIPS dynalite

Meet the partner

Lightmoves has over 32 years' experience with Philips Dynalite along with providing lighting and control solutions across a myriad of industries and market segments.

Coming from a technical background in entertainment lighting, we are highly experienced in the integration of other systems used in AV, BMS, broadcast, and show control. Lightmoves are also electrical contractors, so can provide support to our client base with a solid technical understanding of the systems that we supply and support.



Specializing in:

Cutting-edge solutions in the commercial, entertainment, industrial, hospitality, and high-end residential sectors



Website:

www.lightmoves.com.au

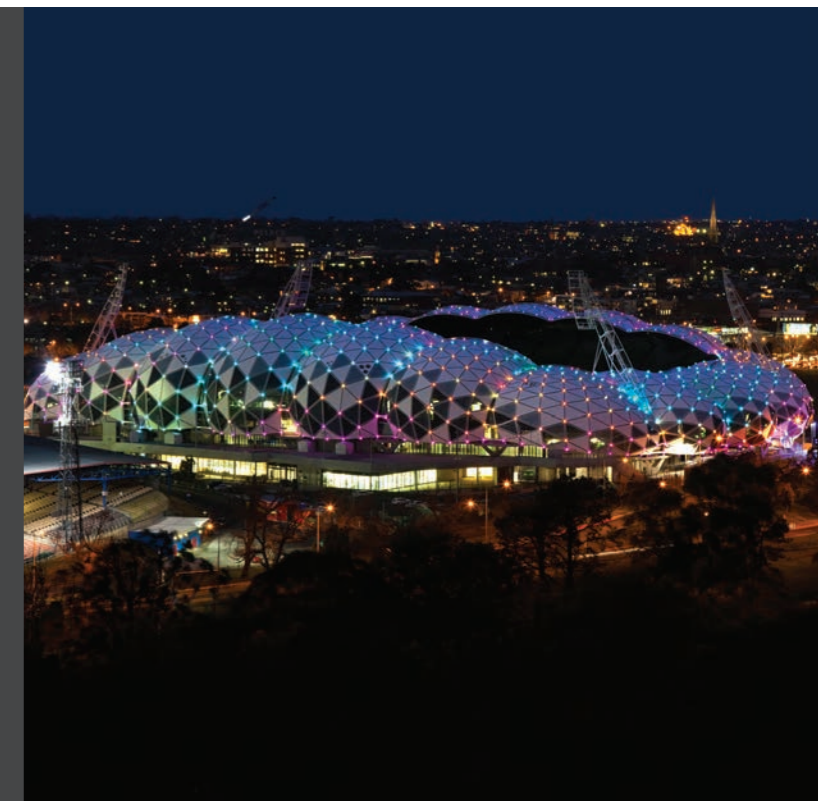
MOPT

Melbourne, Victoria, Australia

Lightmoves provided lighting control solutions for almost the entire Melbourne & Olympic Parks Trust (MOPT) precinct, home of the Australian Open Tennis Grand Slam since the early 1990s. They were again successful in supplying integrated lighting control when building the new conference and event center, with a massive 5,000-seat show court.

Located in the middle of the MOPT precinct, the solution uses Philips Dynalite relays, dimmers, DALI controllers, network bridges, sensors, touch screens, and button control panels. The system is controlled via a Dynalite system manager, which provides control and oversight to over 100,000 light fittings across every venue.

“When providing solutions across multiple venues, accommodating tens of thousands of attendees, for sport or entertainment and to a television audience of millions live to air, you want to have confidence in the product you have provided. Philips Dynalite owned by Signify gives us that confidence.”



Lipapromet



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

COLOR KINETICS PHILIPS dynalite

Photo by
Alen Ferina

Meet the partner

In its 32-year history, Lipapromet has concentrated on high standards and quality products. As a result, the company has evolved into one of the leading distributors of high-quality electrical materials and lighting solutions in Croatia.

It is known for its unique approach to the needs of the customer, and its ability to create beautiful, bespoke results. The success of the Lipapromet sales team is driven by the support of the project office engineers who, in addition to consulting services, offer design services for lighting solutions and building management systems.



Specializing in:
Lighting design, system specification, and commissioning in all lighting segments



Website:
www.lipapromet.hr

Vukovar water tower

Vukovar, Croatia

Lipapromet was particularly enthusiastic about being involved in the reconstruction of the historic water tower in Vukovar. They installed a complete lighting management system from Philips Dynalite to light the entire building. The historic water tower had a full outdoor RGBW lighting system fitted with Philips Color Kinetics luminaires.

ColorReach Powercore floodlights were chosen for highlights because of their huge size and high reliability. The entire system is controlled via DMX to allow both static and dynamic scene displays. The highest part of the tower is adorned with a 9-meter-high mast with the Croatian flag. At night this is lit by Philips DecoScene floodlights. Today, the water tower shines as a symbol of history, and not only gives new recognition to the city of Vukovar but is also a major tourist attraction.

“Through our 27 years of cooperation with Philips Lighting/Signify, our company has reached new heights. We have developed a strong market position due to our ability to deliver first-class lighting solutions and products. We look forward to even further expansion with our recognizable, innovative, and powerful strategic partnership with Signify.”

Darko Balun: **President of the Board**
– Lipapromet

Photo by
Miroslav Slafhauzer

Lowry Lighting Solutions Ltd



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

PHILIPS
dynamite

Hammerson House

London, United Kingdom

Hammerson House was founded in 1961 by Sue Hammerson CBE in memory of her late husband, Lewis Hammerson. It is a residential care home for the elderly and is home to 116 residents.

In 2018 the original house was demolished to make way for our new, modern, and innovative home. The project's objective was to supply brand new lighting controls for the new build. Lowry installed Philips Dynalite lighting controls with full emergency monitoring and reporting throughout the entire building. The outcome was a fully working system with great feedback.

Meet the partner

Lowry Lighting Solutions Ltd is a specialist lighting controls company, working as a Signify Gold Certified Systems Integrator. They offer advanced solutions for sustainability in today's ever-increasing demand for energy-saving technologies.

With over four decades of experience, Lowry has been involved with all aspects of the lighting industry from homes, offices, and commercial premises to hospitality, health care, and leading retailers. Working with Signify they aim to provide a cost-effective solution to deliver every client requirement.



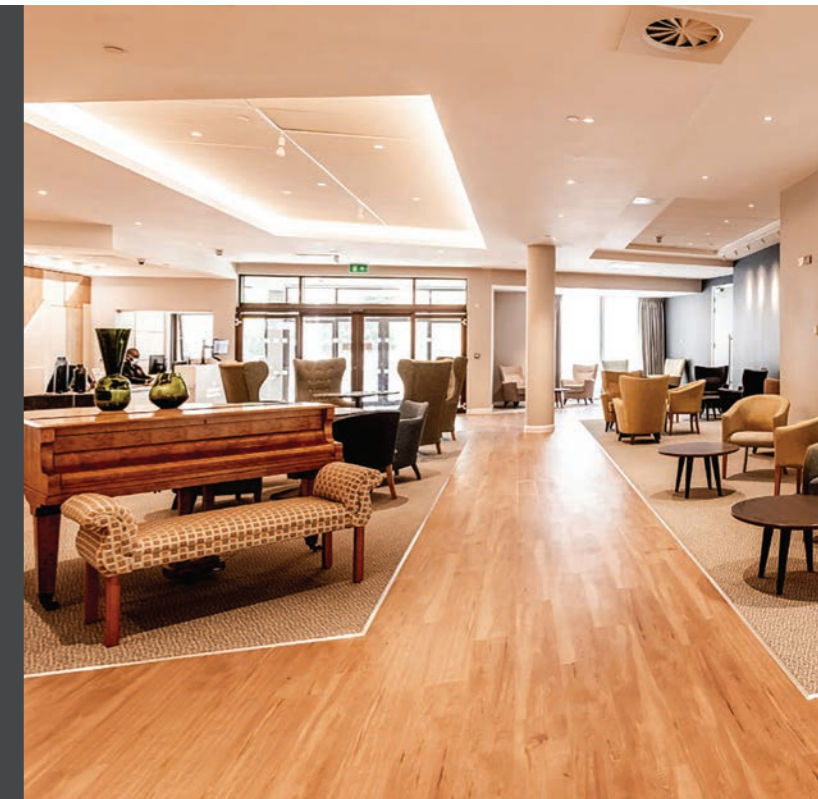
Specializing in:
Sales and commissioning
of lighting controls



Website:
www.lowrylighting.com

"We have worked with Signify for 20+ years providing expertise and our commissioning services throughout the UK. We are extremely proud of the partnership with Signify and the support and commitment they provide."

Terry Booker: Director
- Lowry Lighting Solutions Ltd



LumiSistem



Certified System Integrator

Gold partner

specialized in

PHILIPS COLOR KINETICS

Osmangazi Bridge

Izmit, Turkey

Spanning the Gulf of Izmit, the Osmangazi Bridge is the fourth longest suspension bridge in the world. This majestic structure features a tower height of 252 m (826 ft) above the sea and a deck 36 m (118 ft) wide.

The Turkey General Directorate of Highways sought an energy-efficient way to provide Osmangazi Bridge with a spectacular new night-time identity while ensuring that the system would not fail under harsh environmental conditions. A new dynamic LED lighting system was installed. It displays pixel-based videos, offering the public a captivating light show from near or far.

Meet the partner

LumiSistem is a leading systems integrator in Istanbul, Turkey. They are primarily a lighting solutions company focusing on the design and execution of complex lighting projects for shopping malls, retailers, museums, offices, bridges monuments, and façades covering the whole of Turkey. LumiSistem has been associated with Signify for several years and has collaborated on many marquee projects.



Specializing in:
Bridges, monuments and façade architectural lighting, Color Kinetics, and UNI solutions



Website:
www.lumisistem.com/en-us

LumiSistem

AYDINLATMA MÜHÜRLEME VE DİĞER AYDINLATMA VE SES SİSTEMLERİ İÇİN ÇÖZÜMLER

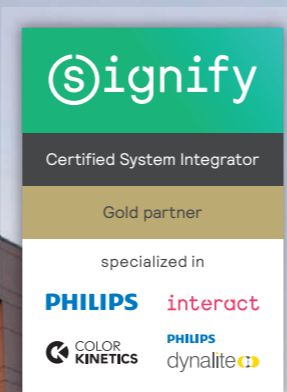


“Our partnership with Philips Lighting—now Signify—is developing the world’s leading technologies in lighting and thanks to their advanced quality and experience, we can offer almost any solution.”

Nevzat Çağlar: Owner
– LumiSistem



Magnani Soluciones Eléctricas Sustentables



Cooperative Institute of Higher Education

Sunchales, Argentina

The new Institute building is in an upmarket university environment, on the access avenue to the Ciudad Green, in Sunchales (Santa Fe). The building has two levels and a floor space of 2,600 sq m (28,000 sq ft). It consists of 17 classrooms, each with a capacity of between 25 and 70 students, along with physics, chemistry, and biology laboratories, and computer workshops.

The main project objective was to have a flexible lighting system that allows dynamic lighting throughout the building. Magnani installed the intelligent and programmable lighting control system Interact Pro, from Signify. The system is energy efficient, simple to implement, and has monitoring capabilities.

Meet the partner

Magnani Soluciones Eléctricas Sustentables has been involved in the lighting industry for several years. They are a company strongly oriented toward IoT and high-tech network solutions. In recent years, they have begun to focus on the development of new business segments, specializing in office and urban beautification spaces. They pride themselves in delivering not only cutting-edge technologies but also top-class value to their customers.



Specializing in:
IoT and projects with network solutions in the office and urban beautification segments



Website:
www.magnani.com.ar

“Being a Signify CSI partner allows us to add value to our products, design, development, and execution of connected lighting systems. We can offer unique and innovative proposals with the highest technology thanks to our partnership with Signify.”

Juan Carlos Mileti: **Commercial Director**
– Magnani Soluciones Eléctricas Sustentables



mySmart



Specializing in:
Philips Dynalite and complex projects across the commercial, industrial, education, and hospitality segments



Website:
www.mysmart.com.au

Parramatta Square 3

Parramatta, New South Wales, Australia

Parramatta Square 3 was the first Parramatta Square project mySmart delivered in conjunction with Philips Dynalite. Two more followed shortly after—PS5 and PS7.

Dynalite was used as the lighting control solution for both the base build and the major tenant's NAB outfit. The solution was delivered on time and under budget thanks to their partnership with Signify. Using Dynalite allowed the PS3 to achieve a Five Star Green Star rating and 5.5 star NABERS Energy rating.

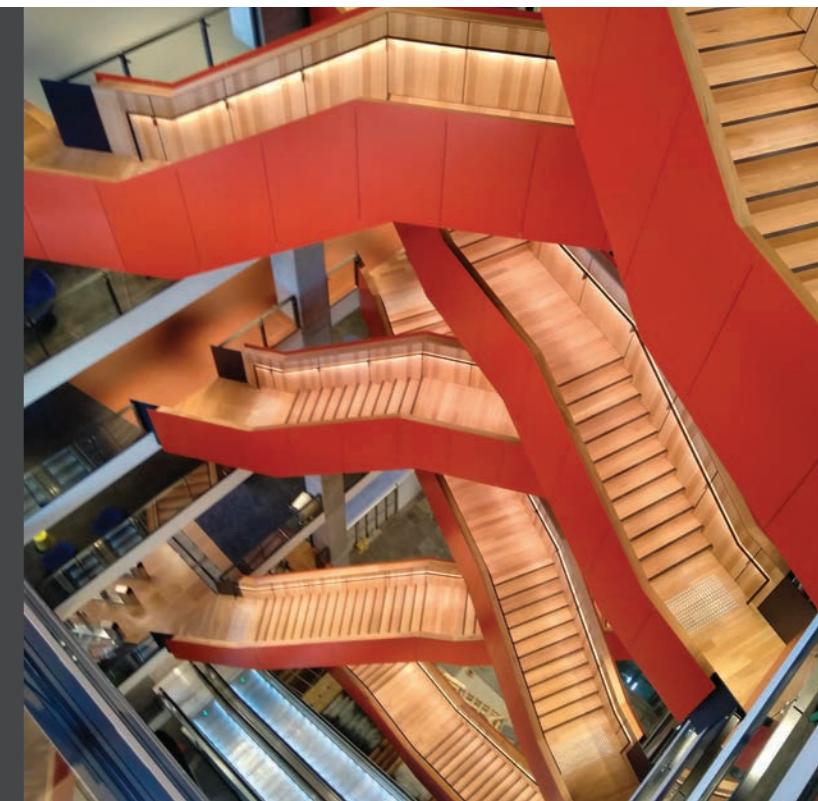
Meet the partner

mySmart (formerly Complete Technology Integrations) is an Australian company founded in 2001. With a national footprint and over fifty employees, mySmart operates across a multitude of markets including commercial offices, hospitality, and education. Their solutions are customer-centric and incorporate innovative technologies and the latest sensor design, control, functionality, and analytics.



“mySmart is proud to have been associated with Signify for several years now. They have always supported us consistently with both solutions and products, in both a pre- and post-sales capacity. We trust and use Philips Dynalite because of its world-class engineering and continued development in this fast-paced industry.”

Peter Garrett: **Managing Director**
- mySmart



Certified System Integrator

Platinum partner

specialized in



Oostendorp Nederland



Certified System Integrator

Platinum partner

specialized in

PHILIPS interact

Neptunus Baseball and Softball Stadium

Rotterdam, The Netherlands

Europe's biggest baseball stadium is in Rotterdam, the Netherlands. After almost 40 years of conventional lights, the stadium employed Oostendorp to undertake a complete overhaul of its system. This included an Interact connected lighting system and Philips ArenaVision gen3.5 floodlighting, both from Signify. Neptunus is now the first baseball stadium with DMX controls in Europe. The project aimed to lower electricity consumption and massively increase the overall stadium atmosphere.

Meet the partner

Oostendorp is the biggest sports field lighting installer in Europe. In 2022, Oostendorp celebrated its 60th anniversary. Their unique 8-step process focuses on fulfilling the needs of niche sports clients all over the world.

They aim to provide a full turnkey solution for their clients, from lighting to integrated technologically advanced smart systems. They also offer full integration of third-party systems. The company values are LIGHT: leidend (leading), innovatief (innovative), groots (great), hartstochtelijk (passionate), and trouw (loyal).



Specializing in:
Sporting arenas



Website:
www.oostendorpnederland.nl



**"It's our talent to
enlighten yours."**

Jan Willem de Boer: **CEO**
- Oostendorp Nederland



Powercor



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

COLOR KINETICS **PHILIPS** dynalite

World-leading confectionery manufacturer

London, United Kingdom

Powercor upgraded the fluorescent lighting at a major UK confectionery manufacturing headquarters. This was done with highly energy-efficient Signify LED lighting. Powercor installed a fully compliant emergency lighting system with connected lighting technology. A computerized system allowed the client to continuously monitor the positioning and performance of their luminaires via the cloud.

Meet the partner

Powercor's mission is to help clients take control of their energy usage and become more energy efficient. This highly experienced team has worked on some of the UK's most prestigious projects, including a sustainable lighting upgrade for the UK's national football stadium and refreshing the iconic 9,600-bulb Citigroup sign in Canary Wharf. With a strong niche in the education sector, Powercor has built a formidable reputation for responsiveness and high-quality work.



Specializing in:
Education sector and futuristic lighting innovations



Website:
www.powercor.co.uk

powercor

"As one of the world's largest and most respected lighting companies, we have been delighted to partner with Signify for over 10 years. With so much innovation in this space, the future is exciting for both organizations."

Chris Wright: **Technical Director**
- Powercor



Mandala Putera Prima



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

COLOR KINETICS

Jatidiri Stadium

Semarang, Central Java, Indonesia

Jatidiri Stadium is a multi-use stadium in Semarang, Indonesia. It is currently used mostly for football matches and is the home stadium of PSIS Semarang. The stadium holds 25,000 people. Within the sports complex that holds the stadium is also a sports building, swimming pool, and other sports facilities.

The stadium was illuminated by 265 sets of Philips ArenaVision gen3.5 floods, 85 Philips Tango G4 floods, and 98 UNI floods, with complete control through a Philips Dynalite control system. MPP was chosen by stadium management as their lighting solutions and controls partner. They focused on a complete solution from project design and luminaire supply through installation, commissioning, and after-sales support.

Meet the partner

Established in 2009, Mandala Putera Prima (MPP) is a leading lighting system integrator in Indonesia. MPP focuses on all kinds of lighting solutions and controls with a special focus on outdoor road and street lighting as well as the sports segment. MPP's mission is to provide green and energy-efficient lighting solutions to both the private and public sectors. Over the years, MPP has completed many complex projects and developed many lasting relationships across Indonesia.



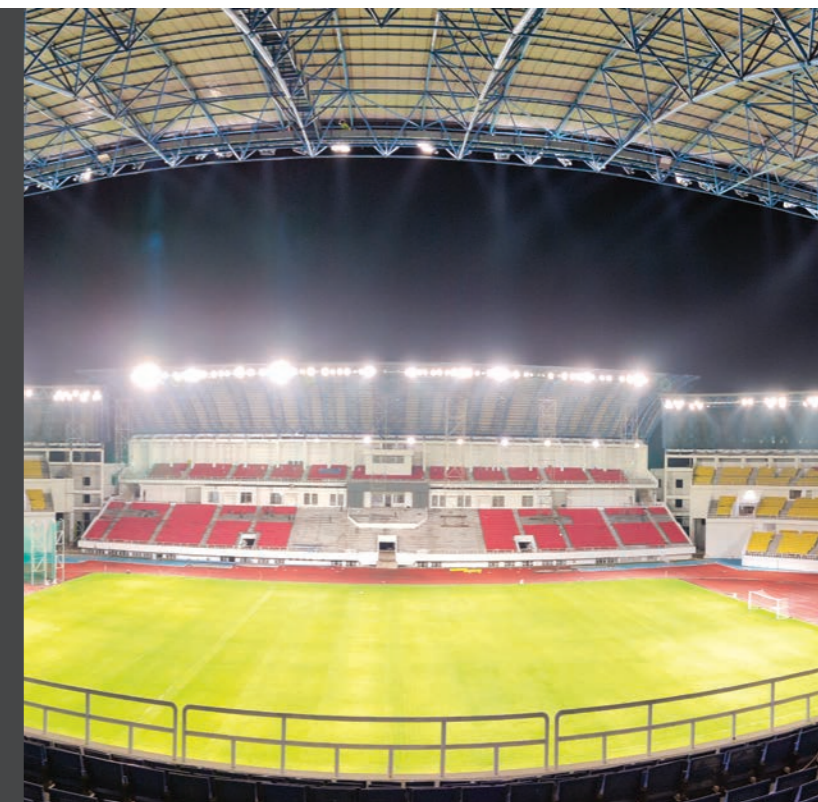
Specializing in:
Sports lighting, field of play,
and special lighting with RGB
control systems



Website:
www.mandalapp.com

“MPP has been a strategic partner with Signify for many years now. The partnership goes beyond just business transactions. We believe that MPP and Signify together are a driving force to create world-class lighting experiences for Indonesia.”

Hanhan Chaerul Ichsan and Rafi Yudiansyah:
Owners – Mandala Putera Prima



Raylinc Lighting



Certified System Integrator

Gold partner

specialized in

PHILIPS PHILIPS
dynamalite

Suncorp Stadium

Milton, Queensland, Australia

Suncorp Stadium is a 52,500-seat capacity, state-of-the-art, world-class stadium able to accommodate a range of uses including rugby league, rugby union, boxing, and more. The site area is 7.42 ha. The stadium itself is built on 85,000 sq m with an adjoining bus station of about 7,000 sq m.

Raylinc worked closely with the Signify team using Philips ArenaVision LED floodlights for designing the field lighting as per international TV broadcast standards. For the grandstand, sail colored up lighting was used with approximately 500 Philips UNIFlood and UNIStrip luminaires. Suncorp Stadium is now one of the top venues in Australia for sheer sports experience.

Meet the partner

Established in 1993, Raylinc Lighting in Australia has proudly represented the lighting industry's leading names with its partnership with Signify. Their focus is on the sports segment, delivering lighting to several marquee stadiums over the years. Raylinc helps all clients to meet a project's technical and commercial requirements by using the correct products.



Specializing in:

All market applications of professional luminaires and control systems



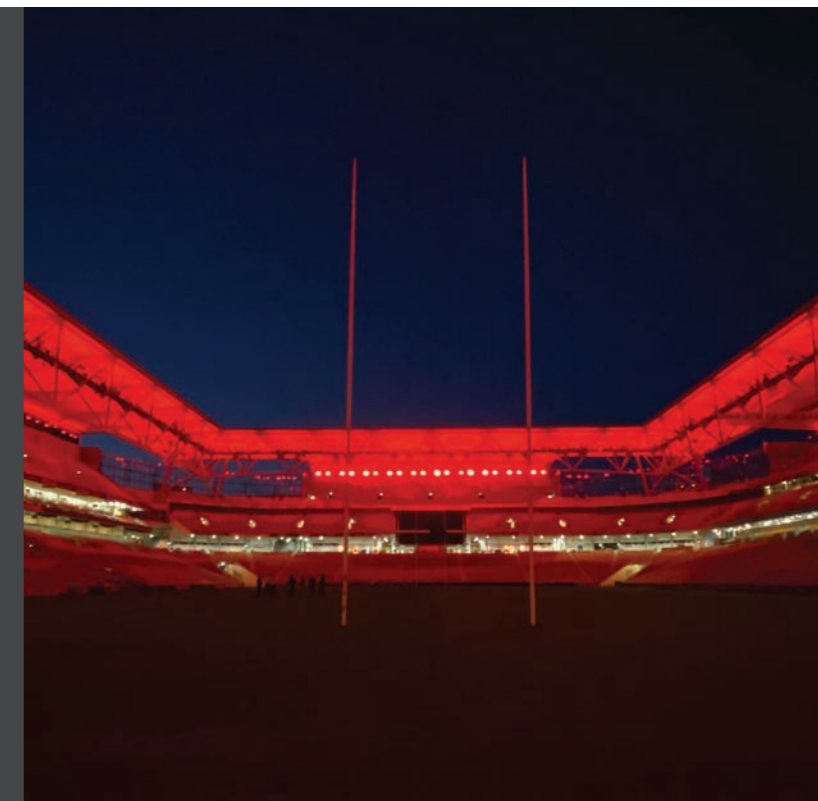
Website:

www.raylinc.com.au

raylinc
LIGHTING

“Raylinc has been closely collaborating with Signify for several years now, delivering some of the best experiences in Australia. The support provided by the local Signify team is amazing. The products and solutions are world-class, and we are proud to represent the same in Australia.”

Matt Memory: **General Manager**
- Raylinc Lighting



Sah Group



Signify

Certified System Integrator

Gold partner

specialized in

PHILIPS COLOR KINETICS

Meet the partner

For more than 16 years, the Sah Group has been a leading system integrator in Turkey and has been specializing in outdoor lighting and sports field lighting. They pride themselves on providing fully comprehensive solutions to their customers.

The company has been active in high-end stadiums, recreational sports, ports, road and street lighting, parking lots, shopping malls, hotels, and a variety of industrial sectors since its foundation.



Specializing in:
Complete sports field solutions, from structural components to lighting project design and execution



Website:
www.sahgroup.net



Elektrik İnşaat Çelik Taahhüt San. ve Tic. A.Ş.

Atatürk Olympic Stadium

Istanbul, Turkey

The Atatürk Olympic Stadium in Istanbul is Turkey's largest stadium, with a capacity of 75,000 spectators. The stadium has undergone extensive renovations, including the replacement of lighting systems. Next to the DMX lights, which are completely synchronized to music, allow for a spectacular fan experience, also Philips AreanaVision floodlights were used.

“Our collaboration with Signify has enabled us to pioneer the led transformation of high-end stadiums using the latest technology.”

Hakan Sahin: **Owner**
- Sah Group



Sanchana Guru Distributors



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

COLOR KINETICS **PHILIPS** dynalite

Meet the partner

Sanchana Guru Distributors is a leading system integrator and lighting solutions provider in Bangalore, India. Founded in 2005, Sanchana Guru has been associated with Signify (formerly Philips Lighting) for several years.

Sanchana Guru focuses on end-to-end solutions for specific lighting products and IoT-connected systems as well as controls for industry verticals like office, education, healthcare, and manufacturing.



Specializing in:
Offices, IT/ITeS, landscapes,
and façade lighting



Website:
[www.linkedin.com
in/sanchana-guru-
18a776130/?originalSubdomain=in](http://www.linkedin.com/in/sanchana-guru-18a776130/?originalSubdomain=in)



Salarpuria Sattva

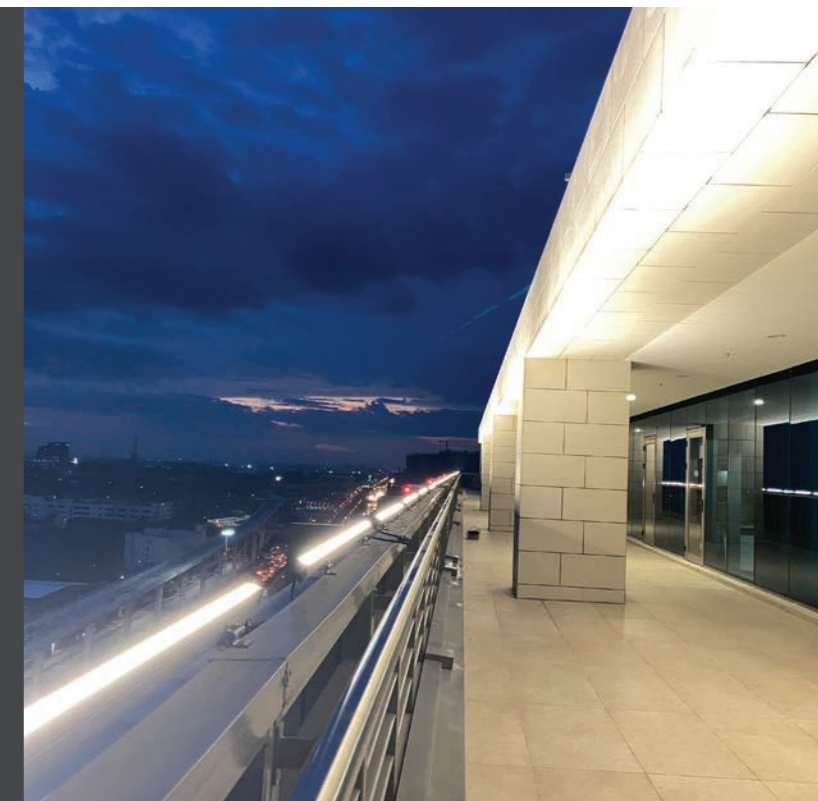
Bangalore, Karnataka, India

Sanchana Guru Distributors undertook a project to light up the 90-meter high-rise IT business park in Salarpuria Sattva. The 14-story project consisted of illuminating the vertical fins, gateway, and sideway frame. This was achieved with a Vaya Free Form feature and 2,000 iColor Flex LMX nodes to highlight the vertical fins and create themed color displays. The entire project was completed in 120 days, from supply to installation.

Sanchana Guru has also executed projects like the Bridge Data Center and Page Industry at the Unacademy building with Signify standalone controls and Interact Pro solutions.

“The Signify CSI team is always there to support us on all kinds of project pursuits. They offer training on the installation and design of various solutions. The Partner Portal is a great tool to enable this support and we are proud to be a CSI of Signify.”

Santosh Kumar: **Director**
- Sanchana Guru Distributors



Shanghai PUHO Lighting



Specializing in:
Port machinery



Website:
www.puholighting.com

Meet the partner

Shanghai Puho Lighting has been an established name in the lighting game for more than 30 years with a specialization in the port segment.

As one of Signify's strategic partners, they provide a port-specific luminaires and lighting integration service. Currently, Shanghai CM serves more than 800 ports, 3,000 projects, and 4,000 port cranes, not only within China but also around the world.



Certified System Integrator

Gold partner

specialized in



Adani Group Kattupalli and Mundra Terminals

Chennai, India

Puhong provided intelligent lighting systems for quay crane berths for the Indian port giant Adani Group Kattupalli. The project consisted of a combination of control software and numerous luminaires across various applications in several ports. Lighting control, touch screen control, and precise fault alarms all create a safer environment and improved equipment management. Overall, the entire project vastly enhanced both the actual use of the port equipment and its aesthetics and visibility.

“As a dedicated lighting integration service provider in the port field, Puhong is willing to work hand in hand with Signify to jointly develop a world-renowned brand that strengthens Signify’s advanced intelligent lighting system in ports.”

Zhaobin Bian: CEO
- Puhong



Shanghai Hitob Technology



Shanghai Library (East)

Shanghai, China

The library's lighting system was built on a Philips Dynalite controls infrastructure. The indoor luminaires can now be set up for various scenarios and schedules, allowing different environments to be created inside the building.

Meet the partner

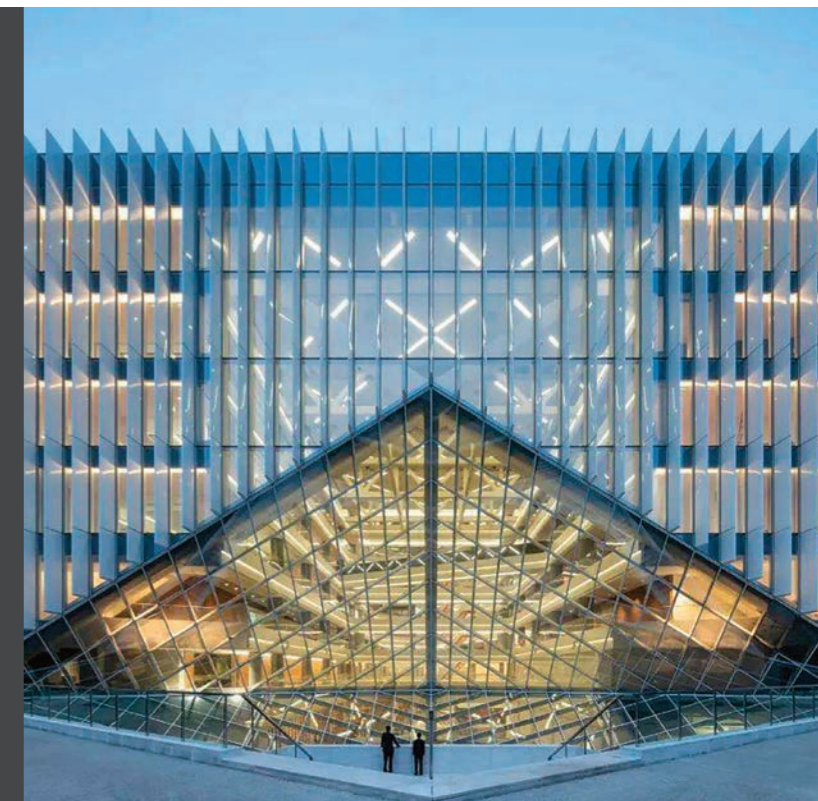
Hitob Technology was founded in 2013. They specialize in smart cities, smart buildings, and smart control areas by providing professional solutions from start to finish. Hitob is dedicated to creating smart lives and cities, based on human-centric requirements by blending comprehensive IoT and smart control designs.



Specializing in:
Smart buildings, smart control,
and smart cities

“As the industry leader in smart building control, Signify is always aiming for the highest quality and provides efficient, professional technical services. Signify will always be our most reliable and valuable long-term strategic partner.”

Yongmin Xu: **CEO**
- Shanghai Hitob Technology



Shanghai Youyuan Technology Co, Ltd.



Certified System Integrator

Platinum partner

specialized in

PHILIPS interact

PHILIPS
dynamite

Qiantan Shangri-La Hotel

Shanghai, China

This incredible hotel is on the foreshore of Shanghai's "upstart" area. To celebrate Shangri-La's 50th birthday, Youyuan installed a brand-new lighting system throughout the hotel.

Each individual hotel room received a complete smart lighting installation that uses DMX with Philips Dynalite dimming controllers.

Meet the partner

Youyuan Technology focuses on providing customers with healthy, comfortable, and intelligent lighting control solutions and smart office solutions. They primarily use the Philips Dynalite system for installs. Youyuan offers its clients a complete experience, from consulting to design to implementation. They pride themselves on superior work quality and overall end-user experience.



Specializing in:
Public spaces



Website:
www.un-shanghai.com



"By combining Signify's high-quality products and Youyuan's considerable experience, we can create a healthy, comfortable, and intelligent light environment for users. We are grateful to be able to enhance our customer's happiness with beautifully lit spaces."

Xianyang XIA: CEO
- Shanghai Youyuan Technology Co., Ltd.



Shenzhen Guosite



Shenzhen World Exhibition & Convention Center

Shenzhen, China

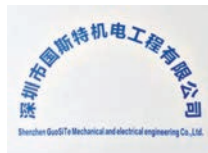
Shenzhen Guosite installed new lighting in the Shenzhen World Exhibition & Convention Center. The whole building was fitted with a Philips Dynalite control system. Sixteen standard exhibition halls and three special exhibition halls used DALI control modules and smart panels to allow individual scene control and monitoring. Separate lighting and scene control monitoring was installed in the two registration halls, public corridors, and underground garage. All lighting uses an 8-way current detection relay module, intelligent scene control, and automatic timing control.

Meet the partner

The company has always revolved around providing lighting system solutions. They believe in improving the quality of life and living environments through system designs, product sales, customer service, transportation, storage, installation, construction, and after-sales service. Shenzhen Guosite provides high-quality intelligent lighting control systems for hotels, large shopping malls, clothing chains, real estate, and others.



Specializing in:
Public buildings, medical centers,
educational centers, hotels,
and other industries



SIA Gaisma un Serviss



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

PHILIPS
dynamite

Rimi Supermarket

Latvia

SIA Gaisma was tasked with installing a new lighting system into the Rimi Supermarket building to both improve the customer experience and increase safety. The new lighting provided a unique atmosphere with colorful LED lights throughout the shop

Energy-efficient LED lighting from Philips with good rendering was installed to highlight the produce. Safety features included automatic technical issue reporting, where a message is sent indicating the exact nature of the problem and the location of the faulty luminaire. An automatic switch-on in the event of a night alarm was also installed to make it easier to guard the shop.

Meet the partner

SIA Gaisma un Serviss is a certified lighting design company that provides full-cycle services for private and public spaces. They have been busy in the areas of energy audit, design, electrical installation, and lighting system management for 12 years.

SIA concentrates on the environmentally friendly use of resources, comfort, long-term cost optimization, and installation of functional lighting systems in both private homes and SMEs.



Specializing in:
Both the private and business segments, including retail, office, industrial, and outdoor projects



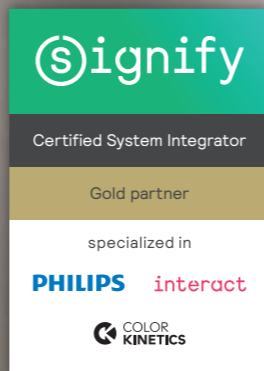
Website:
www.gaismaunserviss.lv

“Our cooperation with Signify through all these years has been very fruitful. We have realized significant projects, which required tailored made solutions and a lot of customizations. Yet our end users are always happy and satisfied.”

Kristaps Jaundzems: **CEO / Owner**
– SIA Gaisma un Serviss



Sichuan Shida
Trade Limited
Company



四川先一事达贸易有限公司
SICHUAN XIANYISHIDA TRADING CO., LTD.

Chengdu Sports Centre

Chengdu, China

Sichuan was asked to install a DMX intelligent control system in the Chengdu Sports Centre to allow complex light show displays. The center is one of the important competition venues for the 2021 Universiade and the World Table Tennis Championships in Chengdu. It consists of a multi-functional gymnasium, a national fitness center, a service center, and other sports facilities.

Meet the partner

Founded in 1993, the company has been committed to the design, sales, and installation of lighting products since its establishment. They specialize in sports-based luminaires as well as professional lighting control solutions and specialized technical services.



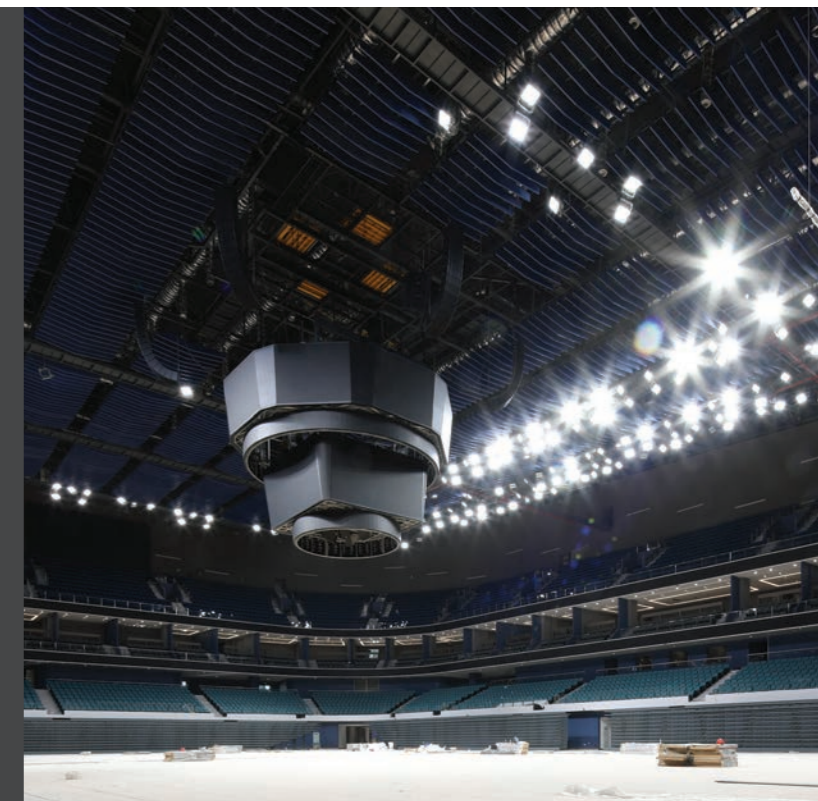
Specializing in:
Sports lighting



Website:
www.scphilips.com

"We have a very good relationship with Signify. We look forward to being a long-term strategic partner with Signify with a shared, successful future."

Bo Wang: CEO
- Sichuan Shida Trade Limited Company



TT Techco JSC



Meet the partner

TT Techco has been a leading system integrator in Vietnam for more than a decade now. Their vision is to become the number one choice for lighting installs in their area.

TT Techco has a team with strong technical expertise across different domains. They have been associated with Signify for many years now. Together Signify and TT Techco have executed some of the best and most complex façade lighting projects across Vietnam.



Specializing in:
Large public projects, infrastructure projects, façade lighting solutions with Color Kinetics and UNI



Website:
www.tttechco.com

Cua Dai Bridge

Quảng Ngãi, Vietnam

Cua Dai Bridge is a cable-stayed bridge that crosses the Thu Bồn River in Quảng Nam Province, Vietnam. The bridge is the longest in Quảng Nam Province. The location has also become a major tourist destination. The Cua Dai Bridge was built to help ensure traffic safety and connection between two banks of the Thu Bồn River, contributing to economic development in the eastern coastal area and supporting rescue and disaster prevention in Quảng Nam Province.

TT Techco was chosen as an end-to-end façade lighting partner for the bridge project. The lighting solution included Color Kinetics ColorReach Powercore and ColorGraze Powercore luminaires, which together created a unique and captivating experience for visitors.

“Signify is our long-term business partner. Most of the lighting solutions in our projects are from Philips/Signify brand. The support from the Signify team has been amazing and we believe together we can create many experiences in Vietnam.”

Mr. Huỳnh Quốc Quy: **Owner**
-TT Techco JSC



Ved Group



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

PHILIPS
dynamite

Bajaj Electronics head office

Hyderabad, India

A visionary entrepreneur with keen business savvy and foresight, Mr. Pawan Bajaj founded Bajaj Electronics in 1980 with the principle of providing quality and service to its guests. The awe-inspiring journey began with a small electronics showroom at Lakdikapul in 1980. Bajaj Electronics has since evolved and has become the most trusted electronics retail chain in South India.

With a vision for providing a highly productive environment for its employees, Bajaj wanted to completely transform their office with best-in-class lighting solutions. They selected Ved as their lighting solution provider. As this was a retrofit solution, wireless controls were preferred. Ved used Interact Pro for the installation. Ved has also completed lighting solutions for seventy-five showrooms across India.

Meet the partner

Ved Group has been a strategic partner with Signify India since 1976, and a CSI since 2015. They focus on end-to-end solutions for lighting controls and products that target offices, industries and healthcare.

Ved Group works closely with specifiers, MEP consultants, and end users to propose, design, and execute correct, high-quality solutions.



Specializing in:
Lighting system integration for the office, commercial, and industry segments. Expertise in UV-C solutions



Website:
www.vedgroup.net

“In our 45 years of association, Signify has innovated and adopted change swiftly to the market and product dynamics which has helped retain our customer base and provides cutting edge solutions.”

Ashwin Ved: **Director**
– Ved Group



VINT dooel



Certified System Integrator

Gold partner

specialized in

PHILIPS interact

COLOR KINETICS **PHILIPS** dynalite

Skopje Smart City

Skopje, North Macedonia

This project included several boulevards, as well as several cross streets. The city government asked for SR (system-ready) luminaires, ready for integration into an intelligent street light control and management system.

An NB controller provides individual control of each luminaire. VINT installed a total of over 9,000 UniStreet gen2 streetlights.

Meet the partner

VINT dooel is a trade company established in 1998 with headquarters in Skopje, North Macedonia. Throughout the years, VINT has developed and became an authorized distributor of Philips Lighting, now Signify.

Its mission is to improve the quality of life of people through the timely introduction of significant technological innovations. VINT provides leading solutions and new technologies. They design solutions around each customer's needs, providing full turnkey service through to implementation.



Specializing in:
Interact for the city, retail, city beautification, and sports lighting sectors



Website:
www.vint.com.mk

